

LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:			FY 2017	10/01/2016-10/31/2016				
LENDER			#	\$				
1	WELLS FARGO BANK NATL ASSOC	15	\$1,770,500	TOP LENDERS BY TOTAL NUMBERS (all lenders)			#	\$
2	MANUFACTURERS & TRADERS TR CO	7	\$430,000	1.	WELLS FARGO BANK NATL ASSOC	15	\$1,770,500	
3	UNION BANK & TRUST	5	\$483,000	2.	MANUFACTURERS & TRADERS TR CO	7	\$2,230,000	
4	SUNTRUST BANK	3	\$750,500	3.	UNION BANK & TRUST	5	\$483,000	
5	EVB	2	\$671,300	4.	SUNTRUST BANK	3	\$750,500	
6	LIVE OAK BANKING COMPANY	2	\$424,900	5.	EVB	2	\$671,300	
7	SONABANK	2	\$209,000					
8	TOWNEBANK	2	\$198,000	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)			#	\$
9	WORLD TRADE FINANCE, INC.	1	\$5,000,000	1.	FIRST UTAH BANK	1	\$950,000	
10	BERKSHIRE BANK	1	\$3,400,000	2.	FARMERS BANK	1	\$744,000	
11	FIRST UTAH BANK	1	\$950,000	3.	FIRST HOME BANK	1	\$350,000	
12	FARMERS BANK	1	\$744,000	4.	VILLAGE BANK	1	\$233,000	
13	FIRST VIRGINIA COMMUNITY BANK	1	\$657,000	5.	FLORIDA CAP. BANK NATL ASSOC	1	\$182,200	
14	FIRSTRUST SAVINGS BANK	1	\$421,000					
15	FIRST HOME BANK	1	\$350,000	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)			#	\$
16	RENASANT BANK	1	\$350,000	1.	EVB	2	\$671,300	
17	VILLAGE BANK	1	\$233,000	2.	LIVE OAK BANKING COMPANY	2	\$424,900	
18	FLORIDA CAP. BANK NATL ASSOC	1	\$182,200	3.	SONABANK	2	\$209,000	
19	CELTIC BANK CORPORATION	1	\$150,000	4.	FIRST VIRGINIA COMMUNITY BANK	1	\$657,000	
20	INDEPENDENCE BANK	1	\$150,000	5.	FIRSTRUST SAVINGS BANK	1	\$421,000	
21	NEW HORIZON BANK NATL ASSOC	1	\$120,000					
22	POWELL VALLEY NATIONAL BANK	1	\$113,200	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)			#	\$
23	FULTON BANK NATL ASSOC	1	\$70,000	1.	WELLS FARGO BANK NATL ASSOC	15	\$1,770,500	
24	CARDINAL BANK	1	\$50,000	2.	MANUFACTURERS & TRADERS TR CO	7	\$2,230,000	
25	ABNB FCU	1	\$25,000	3.	UNION BANK & TRUST	5	\$483,000	
	TOTAL 7(a) & 504 LOANS	55	\$17,902,600	4.	SUNTRUST BANK	3	\$750,500	
				5.	TOWNEBANK	2	\$198,000	
					CREDIT UNIONS	#	\$	
				1.	ABNB FCU	1	\$25,000	
					CERTIFIED DEVELOPMENT COMPANIES (by Numbers)	#	\$	
				1.	TIDEWATER BUS. FINANCING CORP	3	\$942,000	
				2.	BUSINESS FINANCE GROUP, INC.	2	\$857,000	
				3.	RAPPAHANNOCK ECONOMIC DEVEL CO	0	\$0	
					504 - FIRST TRUST LENDERS (by Numbers)	#	\$	
				1.	TOWNEBANK	2	\$240,438	
				2.	FARMERS BANK	1	\$906,359	
				3.	FIRST VIRGINIA COMMUNITY BANK	1	\$800,000	
				4.	M&T BANK	1	\$275,000	